



Synergy basics

Training program

The essential knowledge you need in your daily distribution business.

Teaching objectives

To increase the sales team performance.

What's really different?

- Efficient and innovative training methods
- Knowledge assessment and feedback
- High trainee participation
- Plant tours

People concerned

Internal / External sales in industrial distribution.

Participant level required

Practical knowledge in industrial distribution.

Learning method

- Projection of topics
- Educational game mats
- Anchor quiz by topic
- Video / Animation
- Demonstration of assembly / disassembly of the bearings

Contents (3 days)

- ▶ **The bearing market (0,25 day)**
 - NTN and SNR brands and market actors
- ▶ **Bearing technology Basics (0,75 day)**
 - Bearing type and nomenclature, including bearing units
 - Bearing life
 - Bearing limiting speed and precision
 - Introduction to lubrication
 - Environment and its impact on the bearing
 - Basic technical advice
 - Mastering bearing catalogues and
 - Internet tools

▶ NTN and SNR ranges and associated sales arguments (2 days)

- Ball bearings
- Cylindrical bearings
- Tapered bearings
- Spherical bearings
- Needle roller bearings
- Ball & roller thrust bearings
- Self-aligning bearing units
- Split pillow blocks
- Maintenance tools (Experts & Tools)



Rate

550 € HT / person
(detailed conditions, to be discussed with your NTN Europe sales contact)

Reception conditions

For people with disabilities, please contact us.